

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 11421 180353Z

15

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 097865

R 180300Z AUG 75  
FM AMEMBASSY TOKYO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2545

UNCLAS TOKYO 11421

FOOR OIM/WELCH

E.O. 11652: N/A  
TAGS: BEXP, JA  
SUBJECT: TC NOVEMBER MICROWAVE SHOW

REF: USDOC 12423

1. REFTEL PARA ONE: IT IS LONG STANDING OIM POLICY THAT IN CASES INVOLVING LOCAL PROCUREMENT JAPANESE REPRESENTATIVES OF AMERICAN FIRMS OIM CONFIRM PARTICIPATION WITH U.S. PRINCIPALS. THIS IS DONE BOTH TO INFORM U.S. COMPANY OF AGENT'S PARTICIPATION ON THEIR BEHALF AND ALSO TO OBTAIN PRINCIPAL'S CONSENT. IN THIS CASE, THE TRADE CENTER CONTACTED RIKEI WITH NO PRIOR REQUEST FROM OIM OR KNOWLEDGE THAT OIM CONTACTED THE THREE FIRMS MENTIONED PARA SIX TOKYO 10590 PLANNING PARTICIPATION SUBJECT EVENT. IF ABOVE POLICY HAS CHANGED, PLEASE ADVISE ASAP.

2. REFTEL PARA TWO: TC AGAIN CONTACTED JOHNSON OF YAMATAKE-HONEYWELL AND RECONFIRMED STATEMENT REPORTED PARA NINE TOKYO 10590 THAT YAMATAKE DOES NOT, REPEAT NOT, MARKET MICROWAVE PRODUCTS IN JAPAN. FIRM IS PURCHASER OF SOME MICROWAVE EQUIPMENT USED IN CERTAIN YAMATAKE-HONEYWELL INDUSTRIAL PROCESS CONTROL SYSTEMS. JOHNSON REQUESTED INFO KIT DURING MAY CONVERSATION WITH OIM PROJECT OFFICER TO DETERMINE EXACT PRODUCT CONTENT OF NOVEMBER EXHIBITION. TOKYO 7991 REPORTED RESULT TC CONVERSATION WITH SUNDBERG OF YAMATAKE-HONEYWELL. AT THAT TIME JOHNSON IN U.S. ON EXTENDED BUSINESS TRIP. DECISION WOULD AWAIT SUNDBERG-JOHNSON DISCUSSION UPON LATTER'S RETURN AND RECEIPT OF SHOW INFO  
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PAGE 02 TOKYO 11421 180353Z

FROM OIM. WHEN JOHNSON RETURNED AND DETERMINED PRODUCT

CONTENT OF EXHIBITION WOULD NOT EXTEND BEYOND MICROWAVE  
EQUIPMENT, HIS DECISION NOT PARTICIPATE GIVEN TO TC. CONSIDERING  
ABOVE, TC DOES NOT FEEL TIME PERIOD UNREASONABLE.

3. REFTTEL PARA THREE NOTED.  
HODGSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1975TOKYO11421  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750284-0467  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TC NOVEMBER MICROWAVE SHOW  
**TAGS:** BEXP, JA  
**To:** COM  
**Type:** TE  
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